

# When do regulatory hurdles work?

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## Abstract

The paper analyses two instances when an orders-to-trades ratio fee was used as a hurdle to algorithmic trading in the Indian equity market. In the first instance, the fee was charged by the exchange to manage the increased load on limited exchange bandwidth, while in the second, the fee was used by the regulator to address public policy concerns. We use a difference-in-difference estimation strategy to identify the causal impact of the fee in both instances, on market quality. We find that the orders-to-trades ratio reduced, on average, after the first fee was imposed. Liquidity improved and liquidity risk decreased. But there was little or no change in the orders-to-trades ratio or market quality in response to the second fee. We conclude that interventions with a clearly defined objective to solve a market failure are more likely to realise desired outcomes.

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<sup>‡</sup>Susan Thomas is with the IGIDR, Bombay. Email: [susant@igidr.ac.in](mailto:susant@igidr.ac.in) This is the second draft of the paper which has a different sample and a new methodology that is more robust to endogeneity issues compared to the first draft. We thank the discussants at the 5<sup>th</sup> Emerging Markets Finance conference for comments on the first draft, at the Field workshop on financial securities markets, October 2017, at the International Conference on Market Design and Regulation in the Presence of High-Frequency Trading organised by Global Research Unit at Department of Economics and Finance, City University of Hong Kong and Center for Analytical Finance, University of California Santa Cruz, December 2017, and at the 11th Financial Risks International Forum, organised by Institut Louis Bachelierfor, March 2018, for comments and suggestions on this draft. The findings and opinions presented in this paper are those of the authors and not of their employers. All errors remain our own.

# Contents

<b>1</b>	<b>Introduction</b>	<b>3</b>
<b>2</b>	<b>High frequency trading and regulatory interventions</b>	<b>6</b>
2.1	Motivation for a fee on high orders-to-trade ratios (OTR) . . .	8
<b>3</b>	<b>OTR fee regimes in the Indian equity markets</b>	<b>9</b>
<b>4</b>	<b>Data and research methodology</b>	<b>15</b>
4.1	The data-set . . . . .	15
4.2	OTR measures . . . . .	15
4.3	Market quality measures . . . . .	16
4.4	Constructing treated and control samples . . . . .	17
4.5	Matching methodology . . . . .	19
4.6	The difference-in-difference specification . . . . .	19
<b>5</b>	<b>Results</b>	<b>22</b>
5.1	Impact on OTR . . . . .	22
5.2	Impact on liquidity . . . . .	26
5.3	Impact on efficiency . . . . .	30
5.4	Summary . . . . .	32
<b>6</b>	<b>Conclusion</b>	<b>35</b>

# 1 Introduction

High trading activity in financial markets has often attracted apprehension from policy makers. This has been particularly true after the global credit crisis of 2008, and with the growing dominance of high-frequency trading. Such fears, which are driven by public policy concerns, persist despite evidence that the high levels of trading activity give rise to better market liquidity, and often lead to policy interventions to curb algorithmic trading activity. Some of these interventions are in the form of slowing down the algorithmic trading and others in the form of charges on trading. Transactions taxes is an example of the latter and introducing delays in orders before being modified is an example of the former. These interventions often documented as leading to adverse outcomes for the market. For example, when the Norwegian countries imposed a transactions tax on equity trading in the 1980's, local trading activity and price discovery migrated to competing financial markets in the Euro-zone. Nevertheless, the concerns continue to persist. Policy makers continue to focus on designing interventions hurdles to algorithmic and high frequency trading.

This paper exploits an opportunity to study the impact of one such policy intervention, which is in the form of a fee on high levels of transactions. One example is the *orders-to-trades fee*, or the OTR fee. This fee is charged based on whether the orders to trades ratio in the market is higher than a selected policy threshold. Over the previous decade, several exchanges have experimented with the use of an OTR fee to control high frequency trading starting with the Chicago Mercantile Exchange which implemented a fee in 2005. Recent literature documents the impact of these fees at exchanges in Canada, Italy and Norway (Friederich and Payne, 2015; Jorgensen *et al.*, 2017; Capelle-Blancard, 2017). In most of these, the intervention appears to have an uncertain effect on the dominance of high frequency trading and a negative effect or no effect on market quality. The impact varies across different markets but in all cases, the cost of the intervention (in the form of implementation by the exchanges, the traders and the actual penalties that are incurred) appear to be higher than any benefits.

The Indian equity derivatives markets presents a new perspective within which to understand the effect of a fee on high frequency trading. The Indian equity market has been ranked as one of the top exchange in the world by number of transactions on single stock derivatives. Algorithmic trading was permitted in 2008. After exchanges started co-location services at the start of 2010, that the fraction of trades in the market that could be attributed





The 2009 fee had a stated objective to use the fee to manage exchange access bandwidth. This led to a well-designed fee with a specific target, and the target was achieved. While the fee of 2013 had a public policy motivation which is less likely to lead to a well specified design of the fee. The results of the paper support the position that clearer regulatory objectives are likely to achieve the desired regulatory outcome. A similar inference is drawn by Jorgensen *et al.* (2017) who suggest a link between the design of the intervention and success in achieving a desirable regulatory outcome.

The paper is organised as follows: Section 2 presents the context of how high frequency trading has attracted regulatory interventions despite mounting evidence that market liquidity improves with increased levels of high frequency trading. Section 3 discusses existing research on applications of the OTR fee as a regulatory intervention to manage the effects of high frequency trading, and specifically instances when it has been used in the Indian equity markets and the research questions we ask in the paper. Section 4 describes the data and the methodology we use to measure the impact of the OTR fee. Section 5 describe the results of the analysis, and Section 6 concludes with what we learn and some suggestions on future research in this area.

## 2 High frequency trading and regulatory interventions

Algorithmic trading (AT) and high frequency trading (HFT) has been the dominant method of trading in exchange platforms for a while now. These forms of trading give traders one more mechanism to manage adverse selection risk of posting limit orders on the exchange platform, which provides the market with free trading options (Harris and Panchapagesan, 2005). These options can be valuable to others, but the submitting trader suffers a cost when the market moves away from these orders and they are picked off by other opportunistic traders. Traditionally, limit order traders have used a variety of strategies including hiding their true order size and pricing away from the market to protect these option values, especially when they are not able to monitor the markets closely. In recent times, growth in technology and the resultant reduction in latency has allowed these traders to protect their orders by modifying and canceling them easily in light of new information using AT. Without the adverse selection risk, these limit order traders are likely to compete more on price as well as on size. This is likely to have a positive effect on the

The increased use of technology in these forms of trading have had the added benefit of a greater degree of transparency about order flow and trades, which has offered advantages to both the traders as well as academics researching the behaviour of these markets. The resultant research has accumulated evidence that the dominance of algorithmic trading (AT) has improved market quality, on average.

The literature presents evidence about the impact of both AT and HFT as being mostly positive. For example, Hasbrouck and Saar (2013) study the effect of low latency AT over two distinct periods at the NASDAQ and find that higher levels of low latency activity correlates with better market quality. Hendershott *et al.* (2011) find that the NYSE auto quoting facility that was introduced in 2003 reduced effective spreads for all stocks and particularly for large cap stocks. Much of the work has been done for the US financial system (Angel *et al.*, 2011; Robert *et al.*, 2012; Avramovic, 2012; Easley *et al.*, 2012; Cumming *et al.*, 2012; Weisberger and Rosa, 2013; Bollen and Whaley, 2014) which are fragmented across a wide number of trading platforms and where aggregated information about algorithmic trading is difficult to obtain.

Increasingly, there is research on non-U.S. exchanges, where the extent of fragmentation is lower and data offers a higher level of transparency about whether the orders are algorithmic or not. For example, both the Deutsche Borse in Germany and the National Stock Exchange in India publish orders and trades data that are explicitly tagged as AT. Hendershott and Riordan (2009) study the data of the Deutsche Borse Xetra platform and find that AT contributes to discovery of prices and does not contribute to excess volatility. Others find trading latency is lower, liquidity is higher and adverse selection is lower once the trading system at the Deutsche Borse were upgraded (Hendershott and Moulton, 2011; Hendershott and Riordan, 2013). Aggarwal and Thomas (2014) carry out a difference-in-difference analysis on small and medium stocks at the National Stock Exchange of India that have a higher fraction of AT compared to control stocks, and find that stocks with higher AT intensity have higher liquidity, lower intra-day volatility of liquidity, lower volatility, and a lower likelihood of flash crashes compared to similar stocks with a lower fraction of AT.

Despite the growing evidence about the benefits of AT, there has also grown substantial discomfort and regulatory concerns about the effects of AT and HFT. Inevitably, there have been episodes of poorly constructed algorithms and ill-tested systems have brought exchange trading to a halt in the middle of a trading day, signs of market participants adjusting to electronic systems with algorithmic trading. There are episodes where there have been tempo-

rary extreme price movements and others with market closure during trading hours at exchanges. Some of the better known examples include the 6<sup>th</sup> May 2010 ‘Flash Crash’ in the U.S. markets, the crash at Tokyo Stock Exchange triggered by excessive trading of *Livedoor* stock (Brook, 2005), or the crash at the National Stock Exchange of India Ltd., (NSE) because of a fat-finger trade in the Nifty index futures (Aggarwal, 2017).

Thus, even though research indicates that HFTs are not the cause of such crashes (Kirilenko *et al.*, 2014), public opinion remains in favour of regulatory interventions to discourage HFT. And while exchanges and securities firms continuously invest in capacity to handle the new pressures on their systems because they benefit from the higher turnover that HFT brings, they also face the cost of technical errors and market closures when their trading systems get overloaded by HFT messaging traffic.

This persistent, ubiquitous discomfort lead to *public policy concerns* about HFT, which lead to regulators and exchanges to propose interventions which act as disincentives to HF traders for the potential negative externalities that they can impose on markets. For example, one proposal is a minimum resting time for orders before any action can be taken on them. Harris (2013) proposes that the exchange introduces a random delay between order arrival and order processing by the exchange of between 0 and 10 milliseconds. This introduces uncertainty in the latency of order placement and is likely to prevent a monopoly outcome among trading firms that chase cutting edge hardware systems in order to reach lowest latency. Another set of proposals is to explicitly tax HFT for canceling orders within a short period such as the orders-to-trade ratio fee, or an OTR fee. This is a charge or fee for order placement and trade execution strategies that generate a high orders to trade ratio. The Chicago Mercantile Exchange put in place an OTR fee in April 2005, which was charged if the OTR exceeded a threshold of 25 : 1.

## 2.1 Motivation for a fee on high orders-to-trade ratios (OTR)

As with any additional cost imposed in a market, the OTR fee is likely to have a negative effect on liquidity. As a consequence, this is likely to have a negative effect on price efficiency. However, since these interventions are driven by public policy concerns, they are designed to improve long-term investor confidence by reducing the chances of HFT being the source of an unexpected trading closure on exchanges, like the Flash Crash of 2010. If

the intervention is effective, it will raise investor confidence which, in turn, should lead to greater trading compared to if these interventions were not implemented.

However, much of the empirical literature on the impact of the OTR fee suggest that it is more likely that the costs outweigh benefits. For example, Friederich and Payne (2015) and Capelle-Blancard (2017) find that a OTR fee imposed by the Italian Stock Exchange led to decreased trading activity in the aggregate. Jorgensen *et al.* (2017) tested the effects of an OTR fee in the Oslo Stock Exchange and found that traders responded in such a way to work around the fee. They report that the fee does not cause any adverse changes to average market liquidity.

In this paper, we have a unique opportunity to observe two events when an fee on OTR was imposed in the Indian equity derivatives markets. In the first event, the fee was imposed by the exchange to better manage HFT messaging pressure on their trading systems. The second instance of the fee was imposed by the regulator as a response to more broad public policy pressure. In both cases, the structure of the intervention was applied on the same market, the equity derivatives markets. But in each case, there were differences in the details of how the fee was imposed, and for whom it was relevant. In this paper, we set up an event study to capture the change caused by the fee. Further, we attempt to identify a control group of securities that traded in the market during the same time periods as when the fees were imposed. These are used to set up a difference-in-difference regression to identify causal effects. This allows us to evaluate the effect of the same regulatory instrument under two different objectives.

We describe the setting of the research design and the details of the research methodology in the following sections.

### **3 OTR fee regimes in the Indian equity markets**

The markets that are used in the study are the equity spot and derivatives markets at the National Stock Exchange of India (NSE). The NSE is one of two equity stock exchanges in India,<sup>1</sup> with a market share of 75% on equity spot market, and about 98% on equity derivatives market (SEBI, 2013). The

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<sup>1</sup>The other stock exchange is the Bombay Stock Exchange, BSE.



sis of the same, it has been observed that some trading members have been placing very large number of unproductive orders which rarely result into trades in the F&O segment which leads to increase in latency in order placement and execution for the other members. Such members are observed to have very large order to trade ratio which is significantly higher than the market average. In order to prevent such system abuse and to ensure fair usage of the system by all the members, it has been decided to levy a charge to deter system abuse in the F&O segment with effect from 1st October, 2009 as per the slabs below.”

The fee that was put in place at this time was applicable on equity derivatives. It was not applicable on trading activity in the equity spot markets. It was implemented uniformly across all market participants and all order types, without any exceptions. The exchange subsequently removed the fee in July 2010.

After this, there was no fee in equity market trading activity, until 2012, when the securities markets regulator, SEBI, issued a circular to market participants that a fee was to be imposed on high OTR. Like the exchange intervention, this was done without a prior public consultative process. However, unlike the exchange intervention, the objectives for which the fee is imposed was not to manage a specified or tangible problem but rather one of a general, public policy concern. SEBI (2012) says:

“In order to ensure maintenance of orderly trading in the market, stock exchange shall put in place effective economic disincentives with regard to high daily order-to-trade ratio of algo orders of the stock broker. Further, the stock exchange shall put in place monitoring systems to identify and initiate measures to impede any possible instances of order flooding by algos.”

The disincentive was a fee on OTR that was put in place in July 2012. When SEBI implemented the fee, it was levied in lieu of the *increased* usage of algorithms for trading by market participants. The fee was applicable *only* on algorithmic orders, along with several exceptions. For instance, all order entries that were placed, or modifications of orders with prices within one percent of the last traded price, were exempt from the fee. Orders from trading members who were designated as market makers were exempt from the fee.<sup>4</sup> The stated explanation for the exemptions was that the regulator

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<sup>4</sup>In India, designated market makers are only for the illiquid indices. The stocks covered in this study did not have any designated market maker under the *Liquidity Enhancement*





In this paper, we focus on the first event when the OTR fee was imposed by NSE in 2009 (NSE, 2009), and the second event when the OTR fee was mandated by SEBI in 2012 (SEBI, 2012; NSE, 2012). For these periods, we choose to ask the following questions:

**Q1:** Does the OTR fee have the intended impact of reducing the average level of the OTR?

**Q2:** What were the consequence of the fee on market liquidity?

**Q3:** What were the consequence in the fee on market efficiency?

We choose these two events because the design variations across these two events can be useful to identify what makes such a fee effective. For example, while the 2009 fee was imposed on *all* orders, the 2012 fee was only on algorithmic orders that were placed *outside* of the best bid and offer prices on the screen. A fee can be expected to increase the average cost of trading, and to reduce the average OTR in the market. Thus, the fee that was imposed in the 2009 period may be expected to have the effect of *reducing* the overall market-wide OTR. In turn, this is likely to lead to more adverse market qualities of efficiency and liquidity. However, if it is effective in managing bandwidth problems for various market participants, the fee may lead to improvements in market efficiency as well as market liquidity on average.

On the other hand, if the fee was imposed differentially for different participants or for orders in different parts of the limit order book, it would affect trading behaviour in different ways. This makes it difficult to predict how the average OTR was affected in the case when the OTR fee was re-introduced in 2012, or how it affected market efficiency and liquidity.

In our analysis, we attempt to answer questions about how the market responded to the imposition of an OTR fee. As part of the analysis, we attempt to identify the causal impact of the fee by comparing estimated changes in the market where the fee was imposed (equity derivatives) to a market with the same securities without leverage and there was no fee imposed (equity spot). In the following sections, we describe the data set and the research methodology used to answer the above questions related to the impact of the OTR fee.

## 4 Data and research methodology

The research methodology includes a description of the data used, the measures of OTR and market quality, and a description of the matching procedure and the regression specification to carry out the difference-in-difference estimation.

### 4.1 The data-set

We have access to a proprietary tick-level data-set of all orders and trades in the equity and equity derivatives segment of NSE. In addition to details about the type of order, the data provides the following details as categorical variables: a) trader type category (whether institutional, proprietary or neither of the two), b) if the order/trade was by an AT or non AT, (c) the type of order event (whether it was an order entry, modification or cancellation). This data is used to create the various measures of OTR, market liquidity and market efficiency around the time of introduction of the OTR fee.

Since there are two events, we use the data to calculate the OTR and market quality measures around these two events. For each event, our analysis examines the behaviour of the market for a three month window before the fee was imposed, and three months after. Thus, the data for the analysis includes the OTR as well as the eight market quality measures, in periods before and after the event, as follows:

For **Event 1** (Fee imposed by NSE on October 1, 2009)

- a) Pre event period: July 2009 to September 2009
- b) Post event period: October 2009 to December 2009

For **Event 2** (Fee imposed by SEBI on July 2, 2012)

- a) Pre event period: April 2012 to June 2012
- b) Post event period: July 2012 to September 2012

### 4.2 OTR measures

We compute the OTR for a stock in two different ways, at an order level and at the aggregate level.

For each unique order, the OTR is calculated as:



Since the data allows us access to the full limit order book, we can measure the available depth in the market at any given point in time. This is used to calculate the following two *depth* measures: (1) the rupee value of orders that are available at the best prices in the limit order book (or TOP1DEPTH) and (2) the rupee value of orders that is available across the best five prices (or TOP5DEPTH).

The above six measures are computed for each stock at a second, and the median value is reported as the depth measure for the day. The exception to this is the ILLIQ measure, which is calculated directly as a daily value for each stock.

**Efficiency measures** This analysis seeks to capture efficiency as informational efficiency. For this, we use the *variance ratio* or VR. VR is computed as the ratio of the variance of returns at 10 minutes relative to the variance of returns at 5 minutes (Lo and MacKinlay, 1988). Since a VR of 1 indicates a random walk, we report  $(|VR - 1|)$ . Under the null hypothesis of prices following a random walk, the value of  $|VR - 1|$  should be zero.

A second measure of market efficiency used is the volatility of liquidity in the limit order book. An argument often made against AT is that they present orders to the limit order book, but withdraw these orders before another trader can act on it. Such behaviour in the market implies that we should expect higher volatility of liquidity, when there is higher AT in the market. We use the information from the limit order book to calculate the impact cost as market liquidity, and the standard deviation of the impact cost as the *volatility of liquidity*. We refer to this as LIQRISK.

We calculate the impact cost for two transaction sizes as measures of market liquidity. We then calculate and report the standard deviation of these impact costs ( $\sigma_{IC_{25k}}$  and  $\sigma_{IC_{250k}}$ ) as measures of market efficiency.

This gives us a total of nine measures of market quality that we use to evaluate the impact of an OTR fee.

## 4.4 Constructing treated and control samples

We attempt to estimate the causal impact by identifying a treated sample – which are securities effected by the OTR fee, either directly or indirectly – and





















and ILLIQ. For this treated-control pair, the impact of the OTR fee is negative but insignificant for the limit order book measures and ILLIQ. However, there is only one liquidity measure which has a significant value of  $\hat{\beta}_3$  which is the TOP1DEPTH measure. If we focus on the estimated coefficients that are significant, the evidence suggests that the OTR fee *improved* the transactions costs after the fee was imposed. It implies that when the OTR fee was imposed, transaction costs on the SSF market *decreased* relative to the underlying equity stocks. There does not appear to be a significant impact on market liquidity measured by the order book depth.

These results appear only as a direct effect, because the results are significant (mostly) only for the SSF as treated compared with the underlying spot as control. There does not appear to be strong results for Spot(treated) compared to Spot(control), which suggests that there are little indirect effects of the OTR fee in Event 1.

## Event 2

Table 8 presents the DiD results of the impact of the OTR fee imposed by SEBI (Event 2) on liquidity. We observe that the  $\hat{\beta}_3$  term is insignificant for all measures except for the inside depth (TOP1DEPTH) for SSF relative to the underlying equity spot, which is also the same result in the estimation which uses the underlying equity spot with futures as the treated and the spot without futures as the control.











the equity derivatives markets. The observed result was that the fee reduced the OTR both directly (on the SSF market relative to the underlying equity spot) and indirectly (on the underlying equity spot with futures relative to equity spot without futures). The OTR fee was imposed by the NSE with the objective to deter traders from sending unproductive orders into the SSF market, and to better manage challenges to access bandwidth to the trading system. We also observe that this objective was achieved without causing much damage to the market.

However, the results are ambiguous for the fee imposed in Event 2 (Table 5). The fee was charged for a limited range of the orders that were placed away from the touch, and was not applicable to market makers. We see that across the four OTR measures, only two out of four estimations deliver significant results. Further, the results indicate that there is an INCREASE in the OTR for the futures. In part, this is a problem with a much smaller sample set that may pose a challenge in achieving sound inference. In part, the results may be in indicating a higher OTR for the orders at the touch, since these were not eligible to be counted for the fee. Further analysis is required that differentiates the behaviour of orders to trades at the touch, as opposed to the average orders against trades across the full limit order book to test and establish this hypothesis for Event 2.

The next set of questions raised asked about the impact of the fee on the market quality where quality is measured by liquidity and efficiency.

**Q2:** What were the consequence of the fee on market liquidity?

The impact of the fee on market liquidity is relatively clear in the case of Event 1. The analysis show that the fee has led to a statistically significant decrease in the trading costs measured by QSPREAD, IC<sub>25k</sub> and IC<sub>250k</sub> of the futures relative to their underlying equity spot. There is no clear result about the orders in the limit order book, except for an increase in the orders at the touch in limit order book for the equity shares that trade futures relative to those that do not. On average, we infer that liquidity *improved* when the exchange imposed the fee on OTR.

Given that the results about the impact of the fee in Event 2 is ambiguous, it appears consistent that the analysis indicates practically no effect on market liquidity as a consequence of the fee imposed by the regulator.

**Q3:** What were the consequence of the fee on market efficiency?

The impact of the fee on market efficiency for Event 1 shows that there is no significant change in informational efficiency (in the results on the variance

ratio of returns). But there is a significant *decrease* in the liquidity risk of the futures relative to the underlying equity spot.

In the case of Event 2, the results are similar for no change in the information efficiency. However, the results show an *increase* in liquidity risk in the futures relative to the underlying equity spot. This runs counter to what we might expect as the objective of the regulator in impeding high frequency trading. These results are consistent whether we consider the direct effect of the fee (in the behaviour of the futures relative to the underlying equity) or even the indirect effect of the fee (in the behaviour of the stocks with futures relative to stocks without futures). More damaging is the result about worsening of liquidity risk for larger sized orders that suggests that the OTR fee in Event 2 appears to have an asymmetric adverse impact on quality of the market for larger sized trades compared to smaller sized ones.

These answers appear to indicate that OTR fee imposed in Event 1 had a significant impact compared to the fee imposed in Event 2. The fee of Event 1 had the effect of reducing the overall average OTR, reducing the transactions costs in the futures relative to the underlying equity spot, and reduced the liquidity risk in the futures relative to the underlying equity spot. The fee of Event 2 had no impact in reducing the overall average OTR, no impact on market liquidity but increased the liquidity risk of the futures relative to the underlying equity spot.

## 6 Conclusion

Over the world, financial market regulators have mandated the use of a fee as a mechanism targeted to managing what was considered excessive trading. These interventions have been increasingly observed as trading on financial markets have become increasingly driven by algorithms. This paper uses a unique opportunity to study how such regulatory interventions cause changes in order placement and trading patterns as well as changes in overall market quality. The opportunity is found in two events that took place in the Indian equity market as a response to the growth of algorithmic trading intensity, when the OTR fee was used to control inadvertent, adverse effects of algorithmic trading on the markets. The first use was by the exchange to manage bandwidth load and the second came later when the regulator imposed the fee in the public interest.

This is a unique opportunity because the two events are cleanly separated

so that each event can be cleanly analysed within the same market micro-structure. Further, the markets observed are liquid enough and the OTR fee applied in such a manner that a set of treated and control samples can be constructed to help a causal analysis of the impact of the fee.

The analysis suggests that the exchange initiated OTR fee, with an explicit objective, was effective while there is ambiguity in impact of the fee imposed by the regulator. The OTR decreased on average when the exchange imposed the fee, while a similar, simple examination suggests that the OTR *increased* on average when the regulator imposed the fee. This runs counter to the apparent objective of the intervention. Only a more detailed empirical analysis suggests that there was a differential impact of the fee at various parts of the limit order book.

What the results suggest is that it is not just the intervention, but the clarity of the objective for which it is applied and the resultant form that is important in delivering the outcomes of the intervention. In the case of the exchange intervention which was used as a disincentive to spurious order flow, there was an overall reduction of the OTR *and* an improvement in the liquidity and efficiency of the futures, with lower impact cost of the trade and lower volatility of the impact cost across trade executions. These are clearly observed in the overall average values for the market. On the other hand, there is ambiguity in the impact of the fee imposed by the regulator. The change in the OTR is opposite to what appeared to be desired (increase opposed to decrease) and there is no visible change or evidence of improvement of the overall liquidity and efficiency in the market after the fee is imposed.

If the objective of the regulator in imposing the OTR fee was in the public interest, then the evidence about the impact on the OTR or market quality is not likely to boost investor confidence in the market. Instead, an intervention in the public interest should benefit from visible results using simple, default analysis. Thus, this paper thus presents a cautionary tale in regulators intervening in market design: optimal outcomes appear to be best guided with clear and focussed objectives. The analysis suggests that the expected outcomes should be part of the stated objective and design of a market intervention.





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